



November 2008



How Do LEED and SCS Certification Connect?

The Leadership in Energy and Environmental Design (LEED) Green Building Rating System™ is a voluntary, consensus-based national standard for high-performance buildings facilitated by the US Green Building Council (USGBC).

LEED certifies buildings and systems based on credits obtained in the following categories: site choice, water efficiency, energy and atmosphere materials and resources, indoor environmental quality, and innovation and design process (but not individual products).

Scientific Certification Systems (SCS) has certified hundreds of companies and thousands of products for indoor air quality, recycled content, and FSC chain-of-custody. SCS-certified products include carpet, molding, doors, drywall, office and systems furniture, pest control, paints, insulation, and cleaning products. Use SCS-certified products to earn LEED credits.

SCS Indoor Advantage™ Gold – Building materials such as adhesives and sealants, paints and coatings, textiles and wall coverings, and composite wood, as well as class-

room and office furniture systems, components and seating that earn this SCS certification meet the indoor air emissions criteria for low emitting materials for the Collaborative for High Performance Schools (CHPS) and California Section 01350. Duroplex has earned SCS Indoor Advantage™ Gold.

Full size certificate available on website.



Inside this issue:

LEED & SCS	1
Plecture Repair Kit	2
New Product Corner	2
Welcome Drywall Shop	2
Freight Claims	3
Freezing?	3
Still Looking Good	3
Riding In Style	4
Recruiting Positions	4

Plexture® Repair Kit

Plexture is a leading brand name in the acrylic knock-down market, with most of it going into the hospitality marketplace. One of the many characteristics of the material is that it delivers a long useful life cycle, and it may be quickly and inexpensively freshened up with a coat of FRESCO™. However, what about when a re-painting is unnecessary and

only spot touch up is needed?

We are pleased to introduce the Plexture Touch Up Kit. It is designed for use by on-site property engineering staff to touch-up scratches, scrapes, & dings quickly, allowing the guest-room to be returned to service the same day. See our website or call our Customer Service for more details and a price.



New Product Corner

Triarch has added four new materials to its family of wall finishing materials:

PRIZMS®: is a new, high end wall treatment from Triarch that features glass beads over a metallic background. When properly lit, the glass beads sparkle with a display of light & texture that is truly unique. Primarily applied by steel trowel, PRIZMS provides great flexibility to incorporate one-of-a-kind designs, wall murals and stencils into the pattern, creating unique proprietary work.



REFORMIT™: High-performance, fiber-reinforced,

dry mix, polymer-modified cement coat used for leveling and smoothing of masonry such as CMU or brick, or over solid cementitious substrates on either interior or exterior walls. This product ships in 50 lb bags and must be field mixed with water. Specifically formulated for use with Triarch finish systems.

ACRYLIC GLAZE: is a 100% acrylic emulsion binder that dries to a clear appearance. It has excellent resistance to water whitening after fully dried, reduces dirt pickup, and improves washability while revitalizing the color of weathered finishes. Suitable for use over Duroplex®, Duroplex EXT, Plexture, and Granite®.

SPIRITO LIBERO: A matte

finished low sheen Italian Polished Plaster. Gexxo Primer and 1 or 2 coats of the special lime based plaster, wax it – you are done – *forgetaboutit!*



This material goes on fast & easy, creating a great wall finish for relatively small money. It is a totally green product with very low VOCs.

See our website under **PRODUCTS** for more product details and documentation.

Welcome Drywall Shop

EL PASO, TEXAS...Welcome Jesse, Jaime, Jose, Laura, Manny, and the DWS Team. Early this summer Triarch & DWS decided to move forward together, expanding the Triarch product line to far west Texas and eastern New Mexico.



Freight Claims

ISO 9001:2000
ISO 14001



On occasion, during the year, we get a call from a customer regarding a freight claim. Except for small UPS shipments, all our material shipments arrive on pallets properly shrink wrapped. It takes a lot of rough handling to break through the shrink wrap. Filing a claim for freight damage can be a sensitive process. Two things to remember for a freight claim:

- 1) Time is of the essence and
- 2) Good and clear documentation; digital photos are best with a date stamp.

Here is the guideline for an effective freight claim:

- All inbound materials must be examined at the time of receipt of material. Any visible damage must be clearly marked on the truckers receiving documents or delivery receipt. Keep a legible copy.

Failure to do so will most likely eliminate all abilities to file a claim with the freight carrier for the damaged goods.

- For concealed damage, time is of the essence to file notification of the damages.

You have 5 business days from the time of receipt to file this claim in writing.

When filing a written claim for concealed damage, you must have digital photos of the damage along with accurate date stamp.



Freezing?

TRIARCH's water based materials help achieve a low VOC content and make clean-up a snap. But they are also somewhat temperature sensitive. Since they are highly filled materials, it takes sustained temperature



far below 32° F to freeze them, but a cold weekend in a freight terminal can do damage.

Starting every Nov 15th, Triarch materials ship with a freeze indicator on each pallet. If you receive materials with a broken freeze indi-

cator, be certain to note it on the receiving documentation, as you may have a claim.

Before use, be certain to warm the material up to at least 60° F, otherwise the coverage rate per pail could suffer.

Still Looking Good...

In a multi-phased expansion project, between 2001-2003, Southwest Airlines upgraded an entire concourse at the busy Houston Hobby Airport.

Duroplex Flagstone DS II is featured on approximately 100,000 square feet of wall area, while Spatula Stuhhi® enjoys approximately 20,000 sq.ft.

Hobby Airport handled almost 9 million passengers in 2007, with 80% of that number going through the SWA concourse. Both materials look great after 5-7 years of service, with no maintenance. Very cost effective!

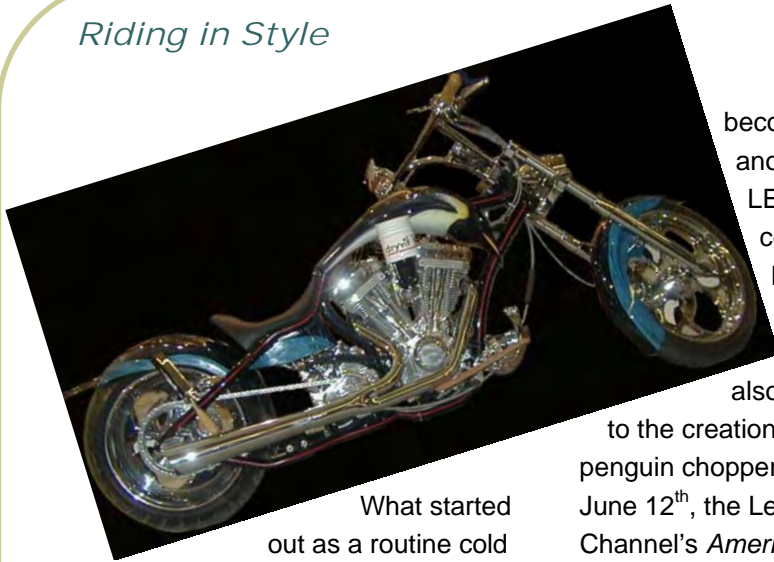




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Riding in Style



What started out as a routine cold call blossomed into a first-class relationship between Dryvit® Systems and Orange County Choppers (OCC). OCC chose to use our Dryvit materials for the outside of their new world headquarters helping it to

become another LEED certified building, but it also lead to the creation of the penguin chopper. On June 12th, the Learning Channel's *American Chopper* featured the relationship in a full-length feature showing the creation of the building and the bike. The penguin chopper will be on display at various industry trade-shows throughout the year.

Anyone wishing a **free copy of the show on DVD** for their personal viewing pleasure may obtain one from Triarch customer service.



Recruiting Positions

Triarch is looking for the following positions: Eastern Regional Sales Mgr. - covers from Boston to Miami. A Field Services Tech to cover eastern seaboard. Additionally, we are looking for a Mfg's Sales Rep to cover New England. If you refer someone that we ultimately hire, you will receive \$250.